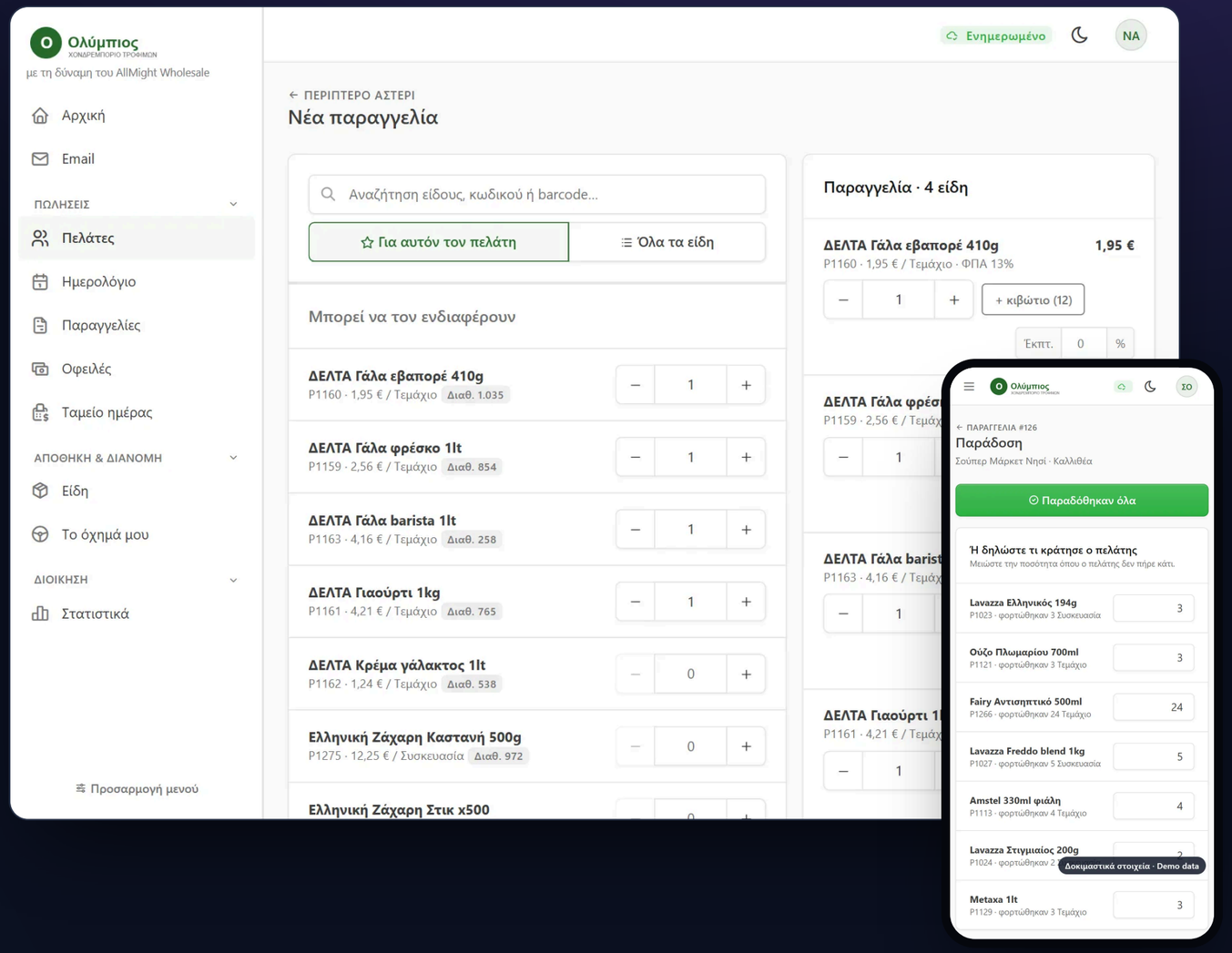
WHOLESALE & DISTRIBUTION

AllMight Wholesale

Platform for wholesale and distribution

by computerization4u



One program for the whole company

From the sales rep's order to delivery at the store, in one application. For wholesalers of food, drinks and consumer goods.

Sales reps

Orders at the customer’s store, with the right prices, even offline.

Warehouse

Picking by lot, receipts, expiry dates and reorder suggestions.

Drivers

Today’s route, navigation and delivery from the phone.

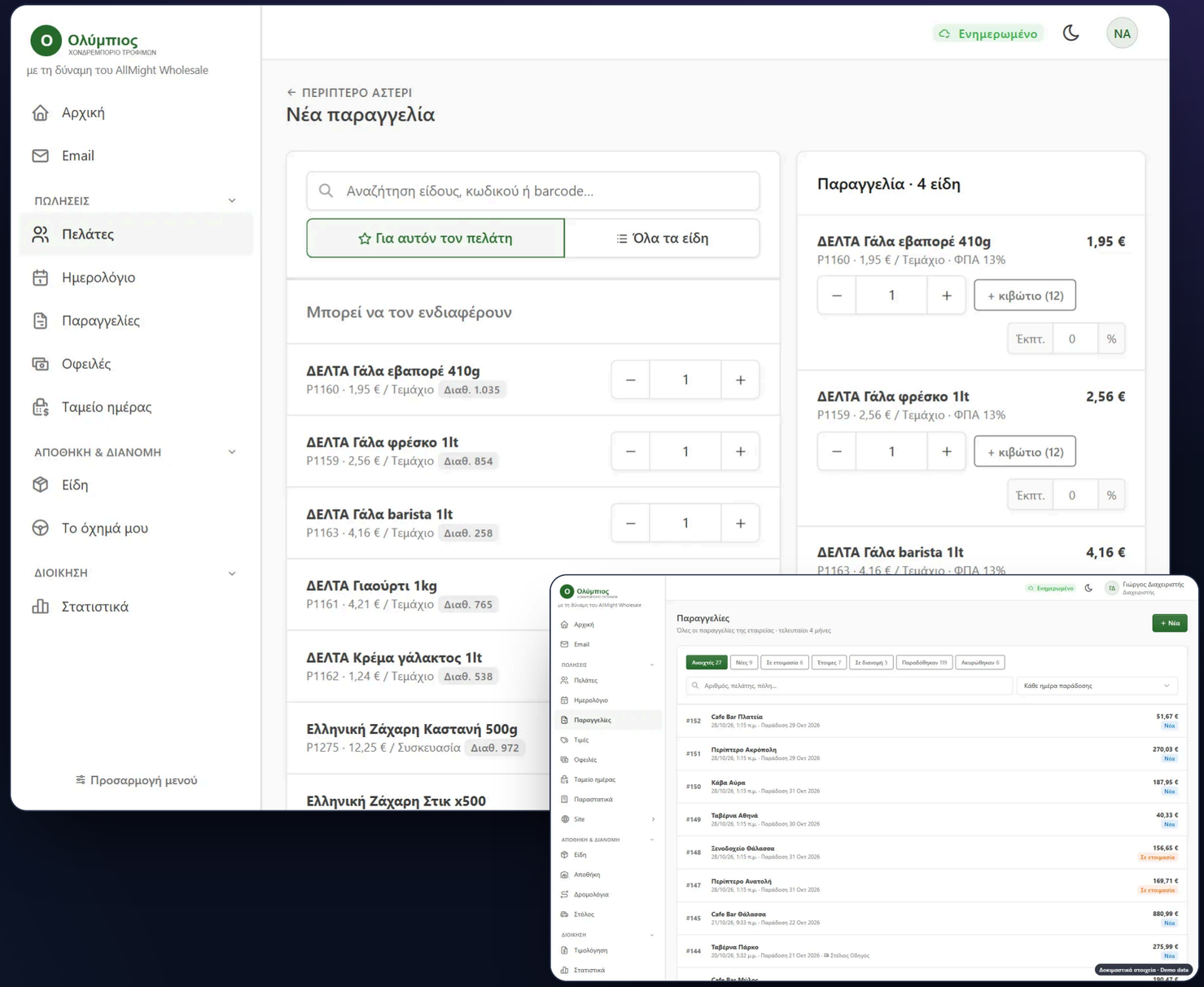
Management

Sales, margin, stock, fleet and the whole picture on one screen.

Orders on tablets, even offline

The rep takes the order at the customer's store. The tablet knows the prices, discounts and availability, even without signal.

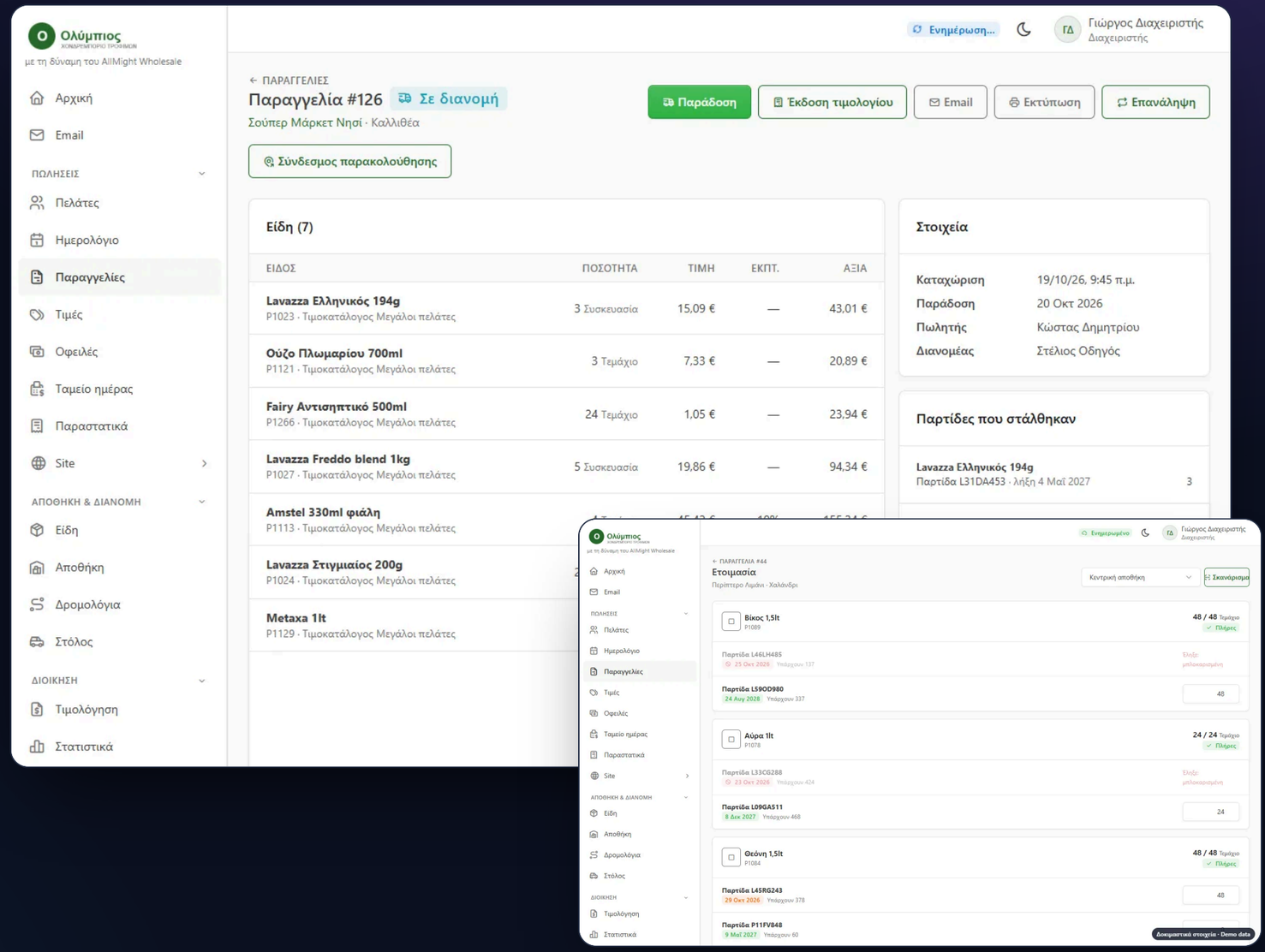
- ✓ Each customer's prices and discounts
- ✓ «May interest them» suggestions
- ✓ Boxes, available stock, delivery day
- ✓ No signal: sent as soon as there is a connection



From order to delivery

Every order goes through picking, delivery and hand-over, and everyone sees where it is.

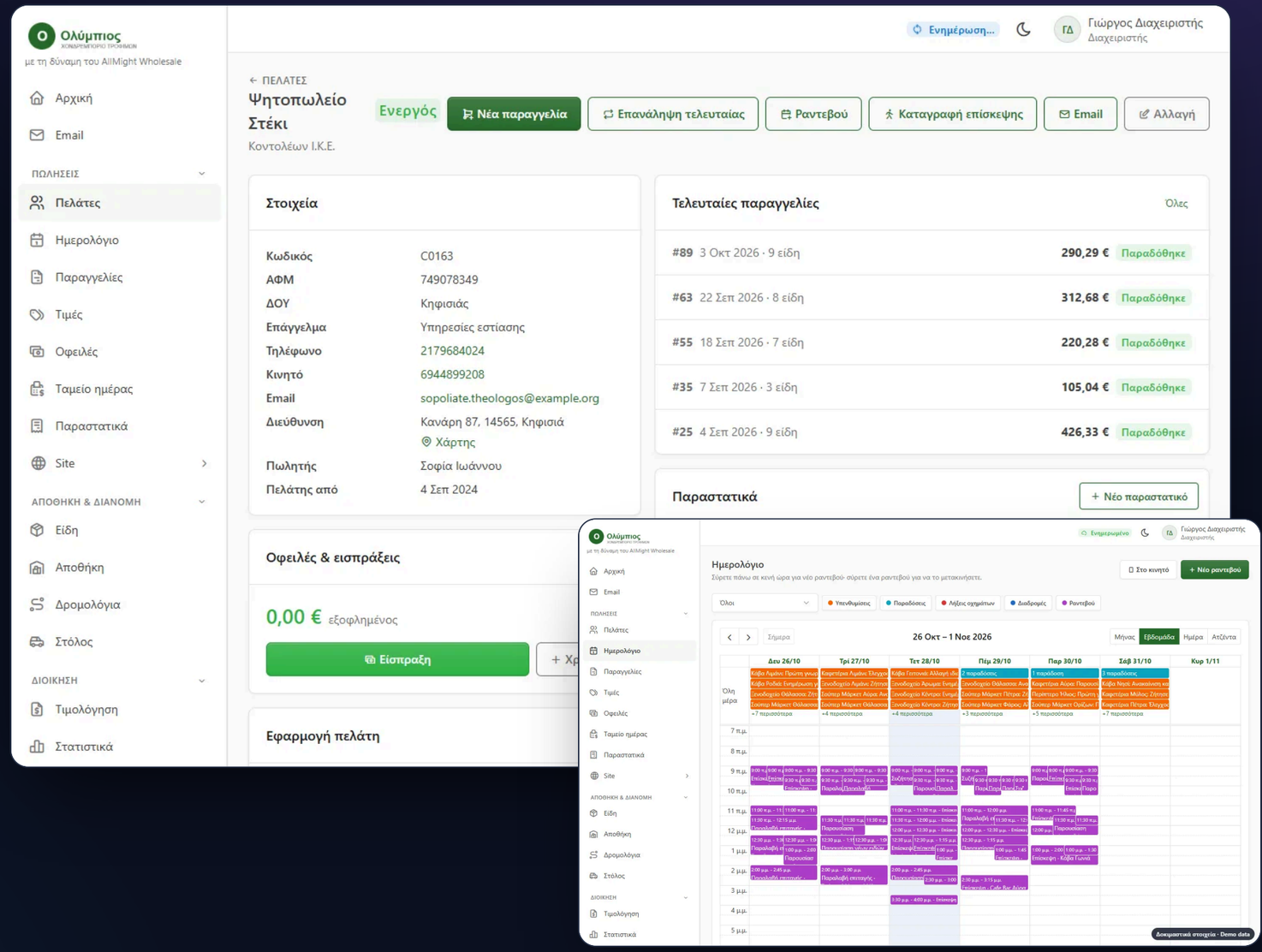
- ✓ Statuses: new, picking, ready, out for delivery, delivered
- ✓ Picking by lot: first expired, first out
- ✓ Shortages become a new back-order
- ✓ Confirmation email to the customer



Customers, reps and calendar

The whole story of every customer on one screen. Each rep sees their own customers and schedule.

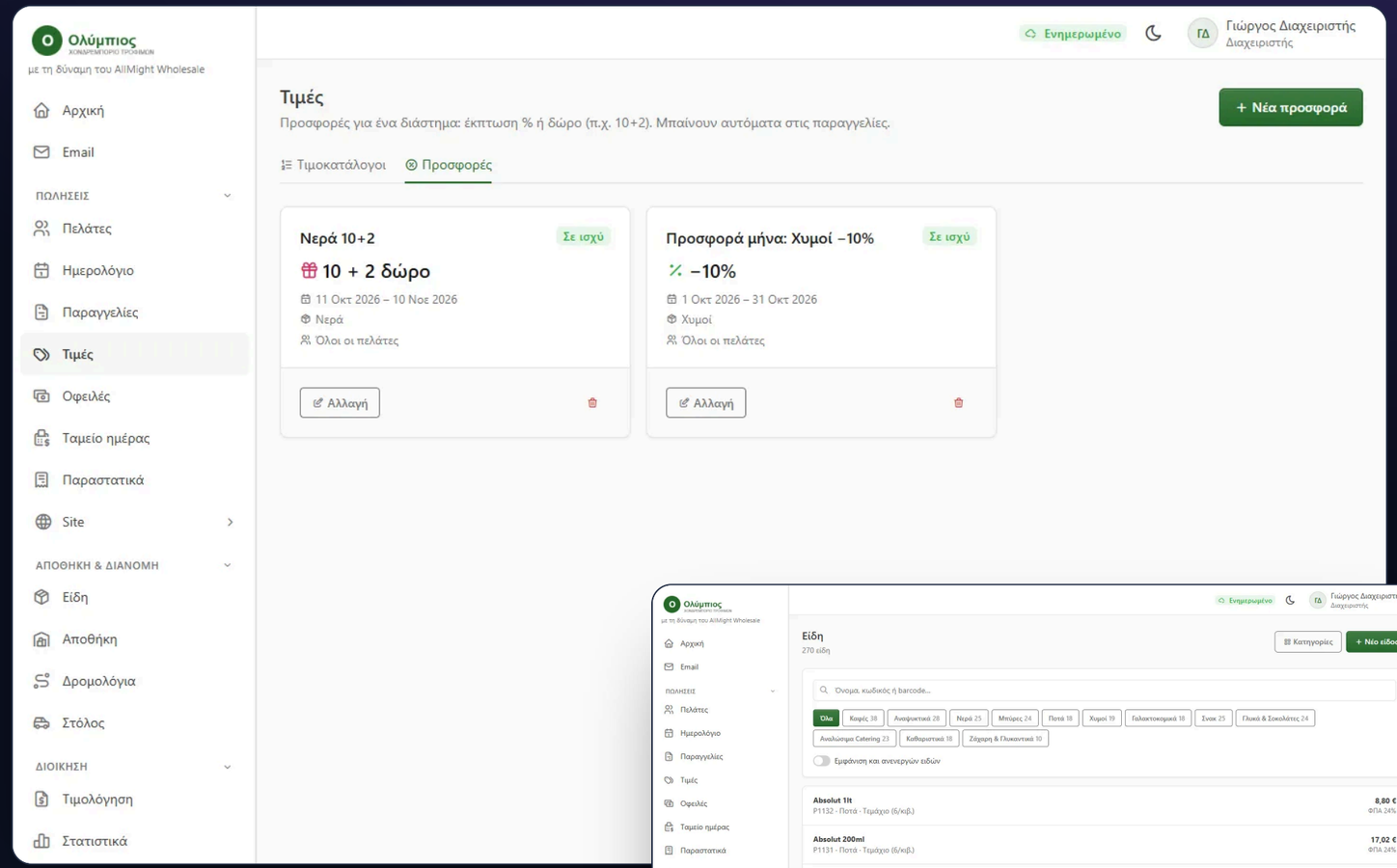
- ✓ Orders, balances, visits and notes
- ✓ Appointments and reminders, also on the phone
- ✓ Emails with your logo from the app
- ✓ A morning email with each person’s day



Price lists and promotions

Each customer's prices go into the order by themselves, together with promotions and free goods.

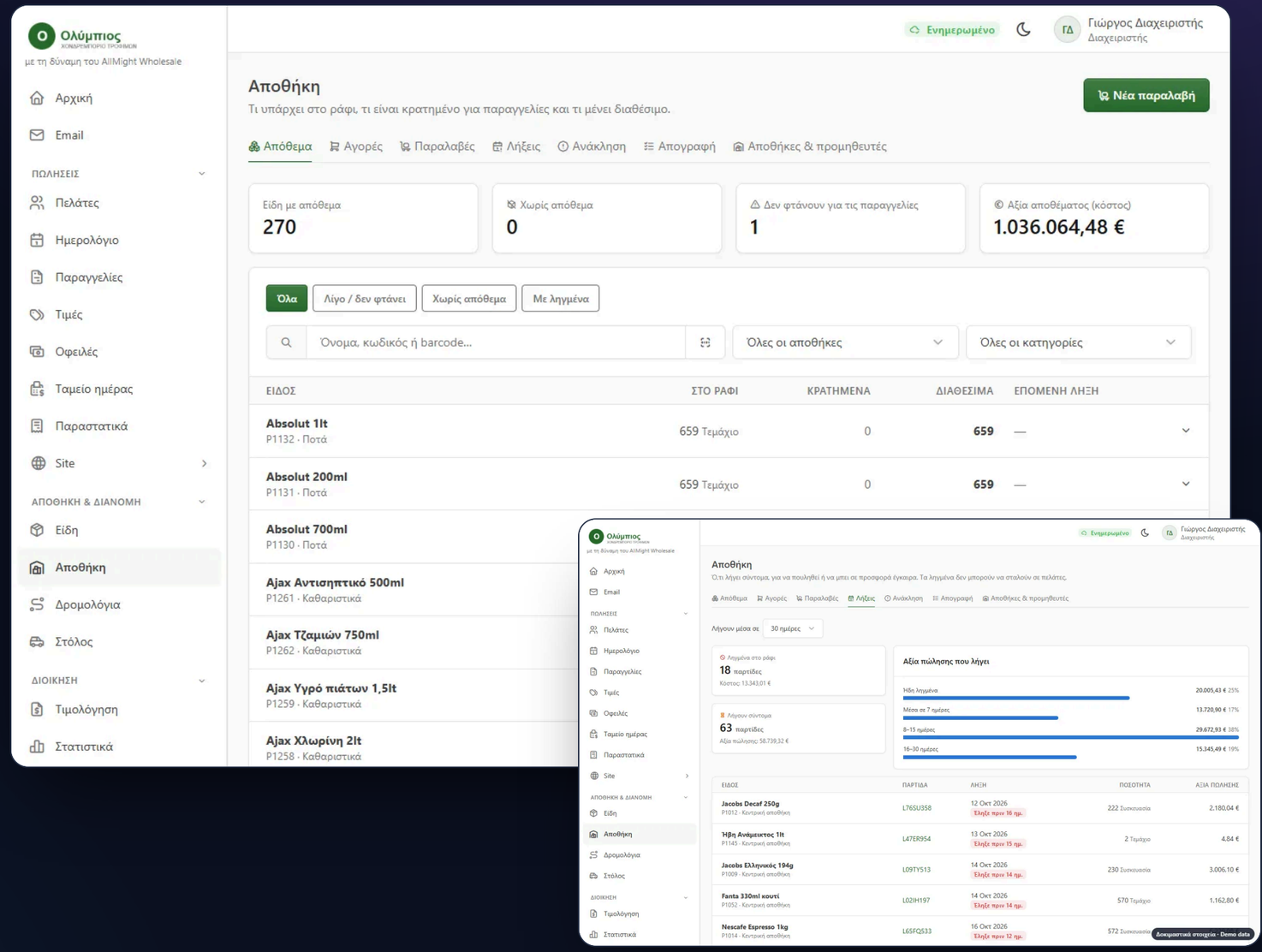
- ✓ Customer prices and price lists
- ✓ Category discounts
- ✓ Promotions and free goods (e.g. 10+2) applied automatically
- ✓ Items with photos, boxes and barcodes



Warehouse with lots and expiry dates

What is in stock, what is reserved for orders and what expires soon, in every warehouse.

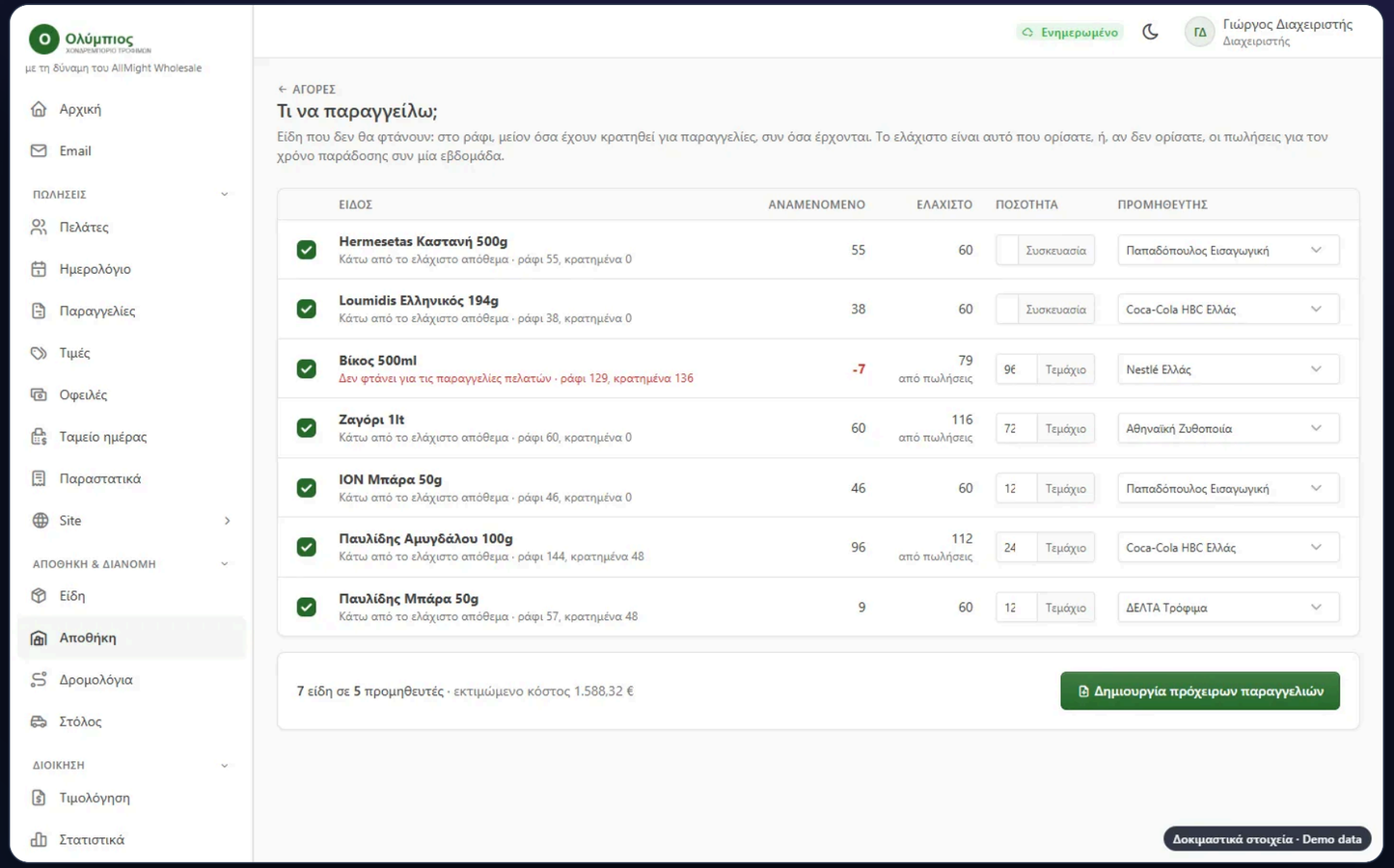
- ✓ Stock per warehouse: on shelf, reserved, available
- ✓ Expiry dates and the value at risk
- ✓ Receipts by scanning barcodes with the camera
- ✓ Recalls: which customers got a lot



What to reorder

The program suggests what to buy, from sales and minimum stock, before you run out.

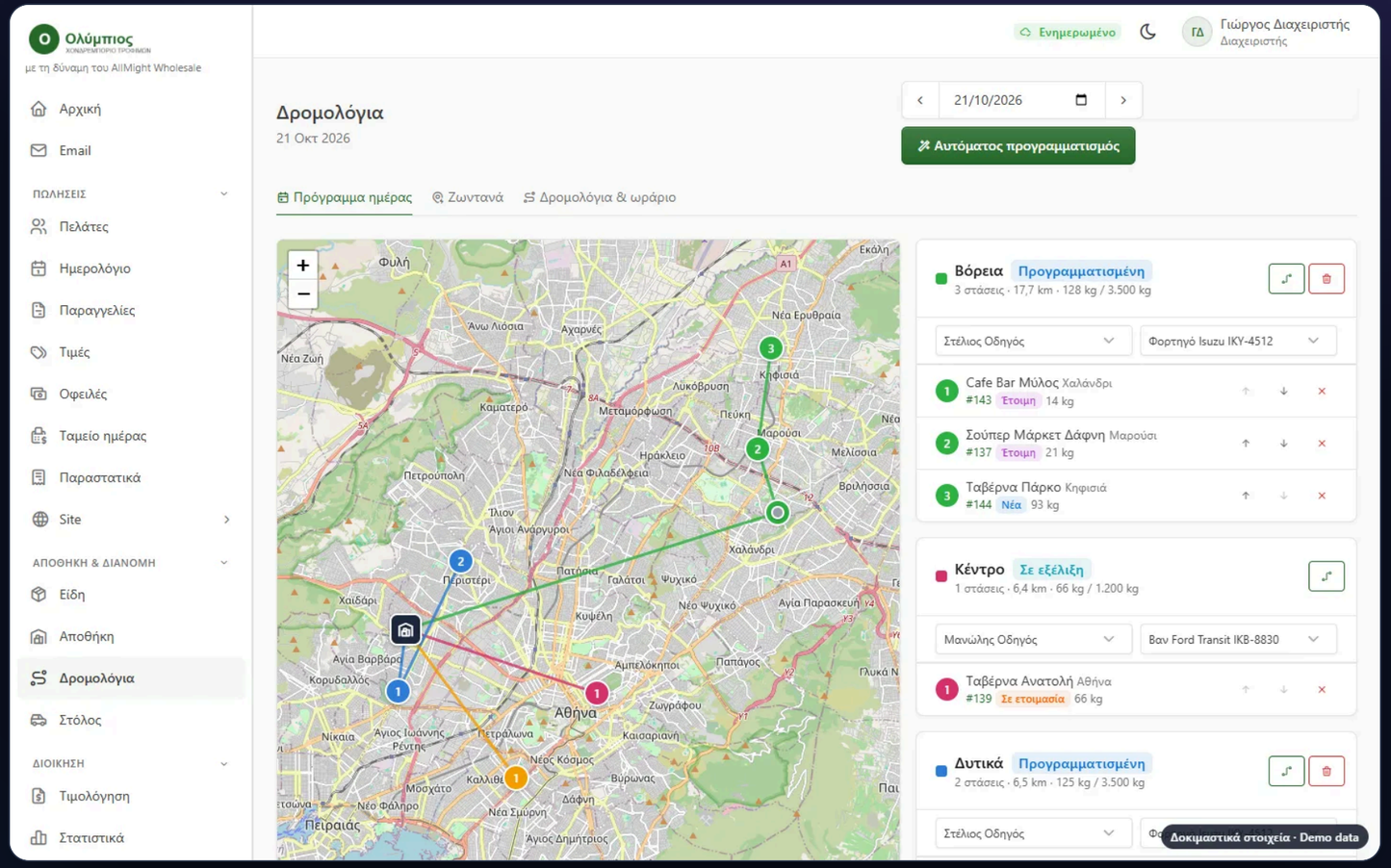
- ✓ Suggestions from sales and minimum stock
- ✓ Rounded to boxes, per supplier
- ✓ Supplier orders in one click
- ✓ On receipt: which customer orders were waiting



Routes and map

The weekly fixed routes become the day's plan in one click: which vehicle, which driver, in which order.

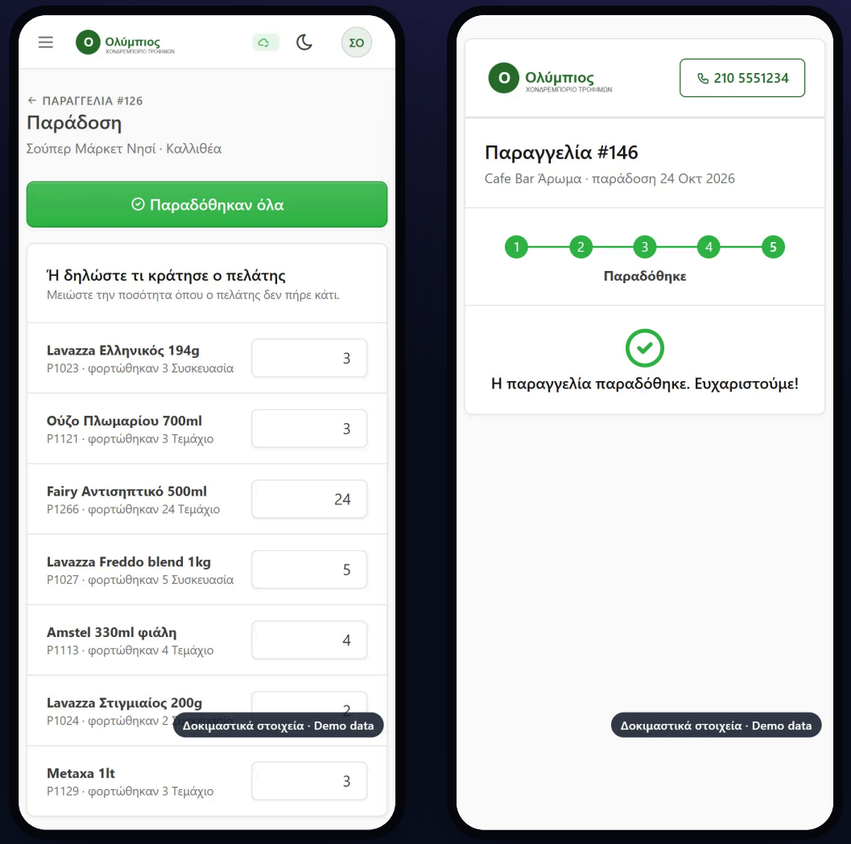
- ✓ Fixed routes per day and customer
- ✓ Automatic planning and stop order
- ✓ Load per vehicle in kilos
- ✓ Drivers' position on the map during delivery



The driver and the customer

The driver has the route on the phone. The customer gets a link and sees when the order is coming.

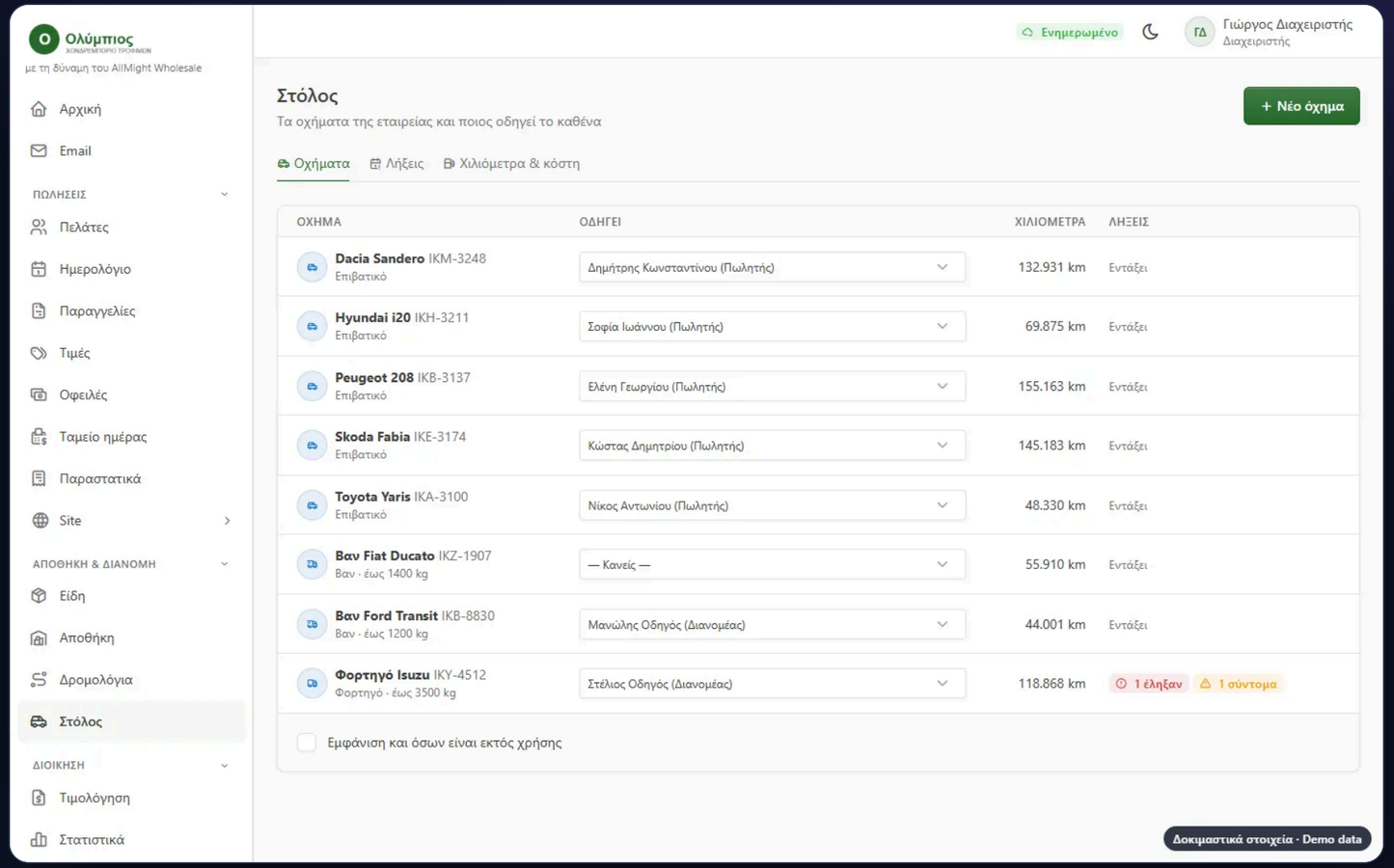
- ✓ Google Maps navigation to every stop
- ✓ Full or partial delivery, returns and damages
- ✓ Tracking link for the customer
- ✓ Android app for the road



Fleet

Every vehicle with its driver, kilometres, expenses and due dates.

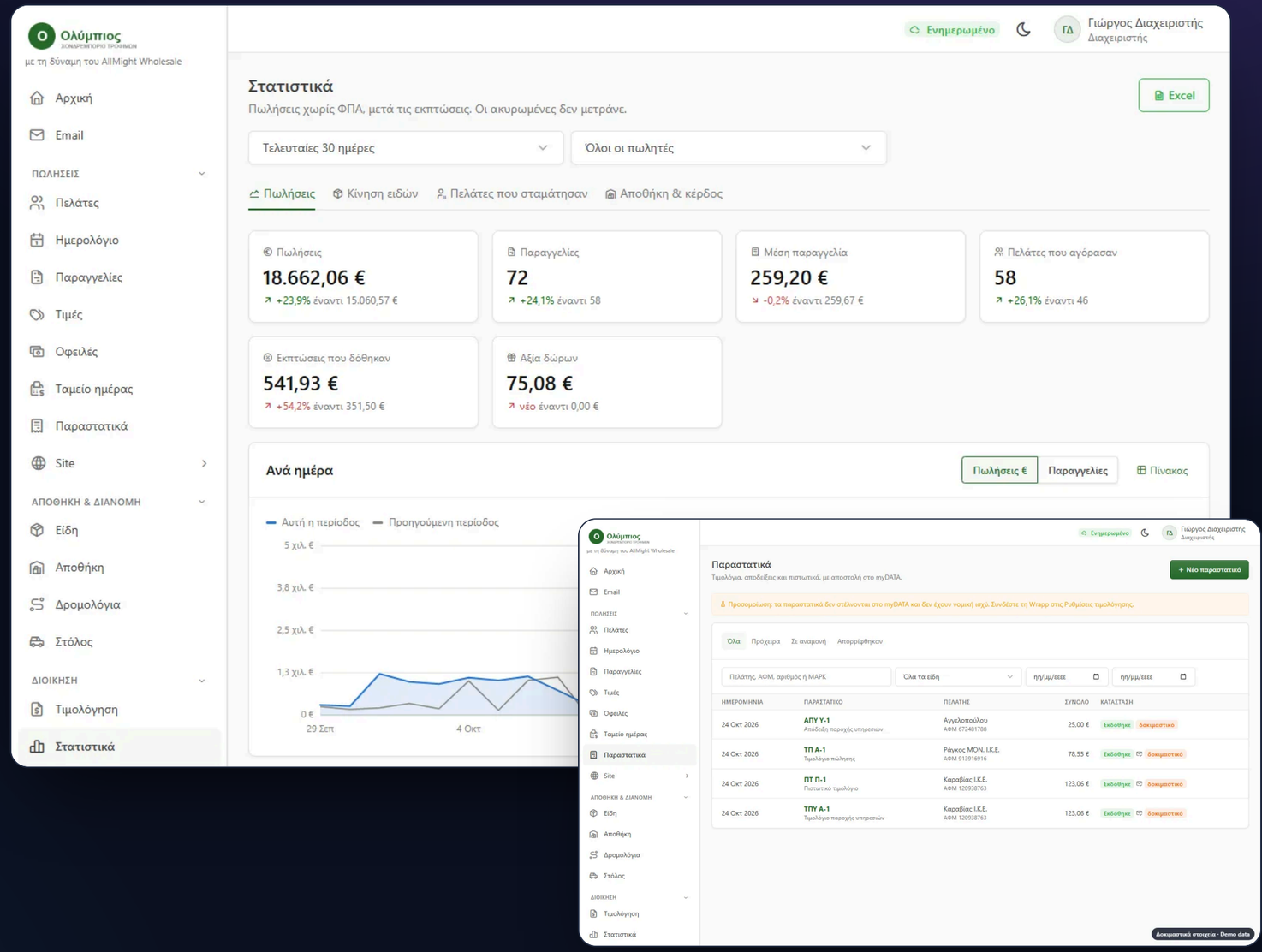
- ✓ Driver per vehicle
- ✓ Inspection, insurance and service dates
- ✓ Kilometres and expenses with a receipt photo
- ✓ A reminder before anything is due



Statistics and documents

Sales, margin and item movement, compared with the previous period, and the documents in one place.

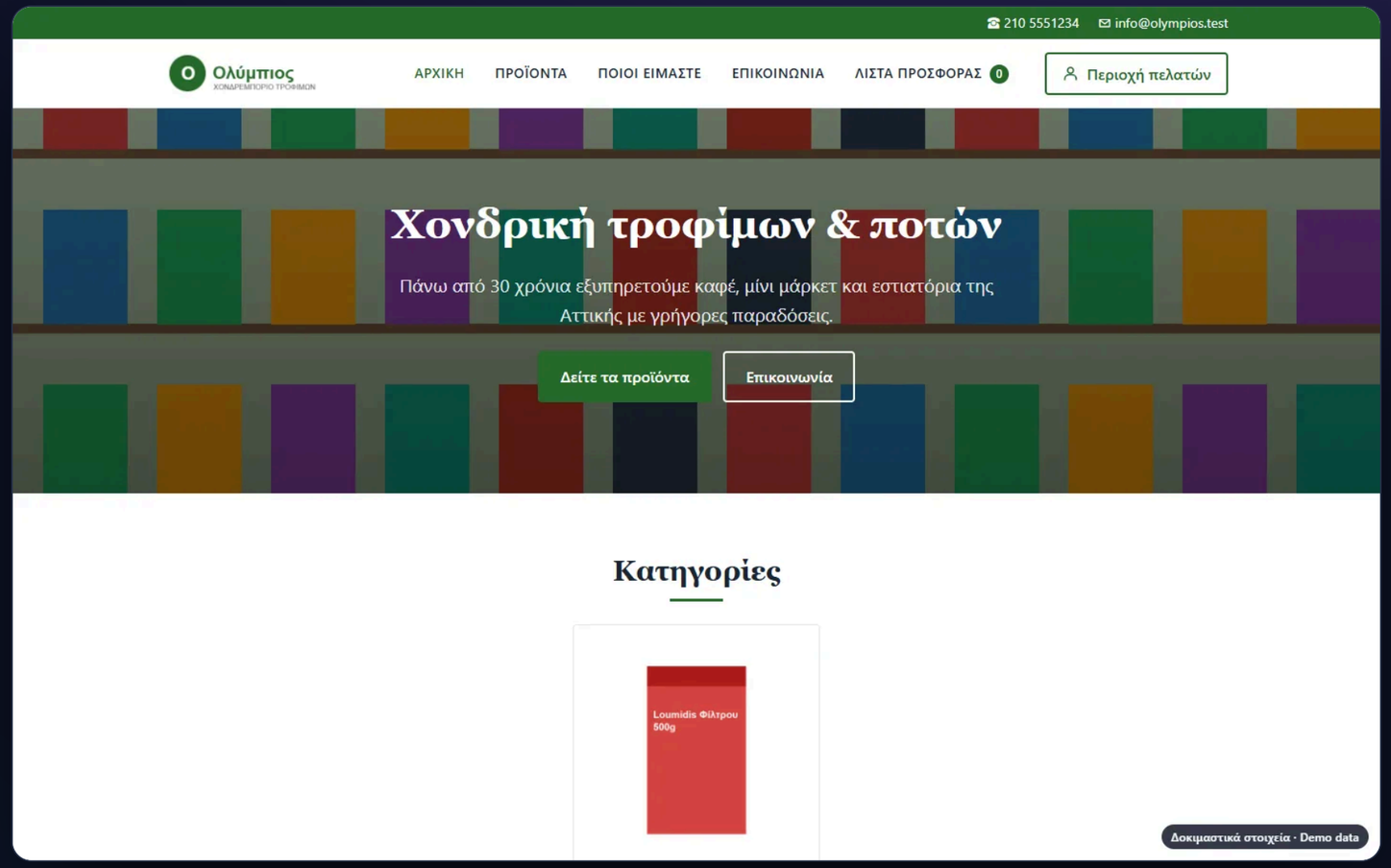
- ✓ Sales and margin per rep and per customer
- ✓ Item movement and customers who stopped ordering
- ✓ Each rep sees their own figures
- ✓ Excel for the accountant; Greek myDATA documents through a certified provider (coming soon)



Catalogue website

A ready website with your products and their photos, on your own address.

- ✓ Product catalogue straight from the program
- ✓ Quote list: visitors send what they want
- ✓ Customer area
- ✓ Three templates in your colours



And also

Even offline

Reps and drivers keep working; everything syncs as soon as there is a connection.

Roles

Admin, sales manager, rep, warehouse, driver: everyone sees what they need.

Emails with your logo

Quotes, confirmations and reminders on your letterhead, with each employee’s signature.

Several warehouses

Transfers, stock counts and stock per warehouse.

Security

Encrypted connection, permissions per role, daily backups.

Nothing to install

Opens in the browser on desktop, tablet and phone, with an Android app for the road.

Let’s see it in your company

A demo with your own items and customers, a trial period and set-up by us.

- ✓ Monthly subscription
- ✓ Pick the parts you need
- ✓ Trial period
- ✓ Set-up and training by us

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